



**MINUTES OF THE  
GREATER WHEELING SPORTS & ENTERTAINMENT AUTHORITY  
September 24, 2024**

**Members Present:** Robert Herron, Rich Lucas, Rocky Fitzsimmons, Cecily Powell-Spangler, Kevin Duffin, Karen Stakem, David Croft

**Members Absent:** Nancy Hughes, Ned George, John Culler, Dave Palmer (Excused)

**Others Present:** Kelly Tucker (Arena/Theatre)

**Media:** None

With a quorum present Mr. Herron, called the meeting to order at 12:02 pm.

On a motion by Mr. Lucas and seconded by Mr. Duffin, minutes of the August 27, 2024, meeting were passed unanimously.

**FINANCIAL REPORT**

Mrs. Hughes was not present but made the following financial report via e-mail prior to the meeting.

**CASH:**

- Excess Cash in Agency Fund is \$2,078,937.82
- There was one cash flow transfer from Agency to Operating in August for \$100,000
- There was \$494,236 of ARPA expenditures in August, bringing our remaining balance of funds to \$303,570.10. The monthly ARPA report was filed with the City of Wheeling on 9/6/2024. This month's expenditures were related to the Fly System, Handrail Project and Ceiling Plaster repair at the Capital. We also bought a new projector for \$2,000
- There were no Co-Pro Events in August.

**AUGUST EVENTS:**

- 2 events this month: The Dinosaur exhibit and Rough & Rowdy.

**AUGUST INCOME:**

- \$63,148 of revenue
- \$173,368 of operating expenses

- \$105,928 of NON operating income including \$18,000 of interest income, \$72,000 of hotel motel tax and \$15,000 marketing fee from ETIX
- August bottom line = \$4,383 LOSS
- \*3<sup>rd</sup> place in 7 years historical behind 2019 and 2024

#### FY25 YEAR TO DATE:

- \$135,329 of revenue
- \$323,494 of operating expenses
- \$279,593 of NON operating income
- Year to date bottom line = \$91,338 PROFIT

### **OPERATIONS REPORT**

Ms. Tucker made the following operations report

September

What a fantastic way to reopen the theatre- everyone was ready to be back!

Opening weekend – Joe Gatto and Gabby Barrett followed by Taylor Nation (great pre-party), Crowder and last Saturday’s sold-out Beach Boys show

We hosted WVU /PITT hockey and ice time is going strong starting this weekend.

We will wrap up this month with David Koehler tomorrow in the ballroom, Symphony opening night and William Shatner on Sunday.

We have another busy month in October with 16 events between the theatre and arena.

Nailers pre-season game is on Oct 12 and the official start is November 2<sup>nd</sup>

MEC will host a press conference on Oct 29<sup>th</sup>

I will be attending IEBA (International Entertainment Business Association) conference October 6-8

Last year was the first time we were represented, and I had to work hard to get appointments with agencies and promoters – such a change in a year, this year they are calling and emailing me to set up the meetings. I look forward to a successful trip.

New show announcements – Dream Theatre, A Christmas Story, Jimmy Buffett Tribute

Coming soon – Vicki Lawrence, Doo Wop, RAIN, PBR, Sesame Street

Met with WTOV 9 a few weeks ago and soon their live shots of Wheeling will come from the roof of WesBanco Arena – this is becoming a great partnership

We received our rebate check from Pepsi – last year we received \$11,000 and last week we received \$21,000 from them – we beat their estimation on sales

Submitting a request to Traffic Commission to make Lane 7 by the theatre a loading/Parking zone for trucks and the meters by the suspension bridge for tour bus parking on show days

Mike Llyod from the City working on a camera quote for arena

Travelers Insurance has taken us a client under The City – insurance savings of \$44K from our prior insurer BRIM

Motion to accept the Operations Report – Mr. Croft  
Second – Mr. Fitzsimmons  
Motion passed unanimously.

**COMMITTEE REPORTS**

None

**OLD BUSINESS**

None

**NEW BUSINESS**

None

With no further business Mr. Croft made a motion to adjourn the meeting seconded by Mr. Fitzsimmons  
Mr. Herron adjourned the meeting at 12:12 pm.

The next regularly scheduled meeting of the Board will be October 29<sup>th</sup> at 12:00 noon.

Respectfully submitted,

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Robert Herron, Chairman

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David Croft, Secretary